

Shire of Northam Heritage, Commerce and Lifestyle

Shire of Northam

Minutes Local Business Support Committee Meeting 06 July 2020



DISCLAIMER

This committee has been delegated authority by Council to receive and assess grant applications; and make a final determination on all grant applications received as part of the Local Business Support Grant Scheme.

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The Shire of Northam advises that anyone who has any application lodged with the Shire of Northam must obtain and should only rely on <u>WRITTEN CONFIRMATION</u> of the outcome of the application and any conditions attaching to the decision made by the Shire of Northam in respect of the application.

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1. DECLARATION OF OPENING

The Shire President Cr Chris Antonio declared the meeting open at 4.02 pm.

2. ATTENDANCE

Committee:

Shire President Deputy Shire President Councillor

Staff:

Community Development Officer Chief Executive Officer Executive Assistant to the CEO C R Antonio J E G Williams A J Mencshelyi

M Blackhurst J Whiteaker N K Vinicombe

2.1 APOLOGIES

Nil.

2.2 APPROVED LEAVE OF ABSENCE

Nil.

2.3 ABSENT WITHOUT APOLOGY

Cr M P Ryan

3. **DISCLOSURE OF INTERESTS**

Members should fill in Disclosure of Interest forms for items in which they have a financial, proximity or impartiality interest and forward these to the Presiding Member before the meeting commences.

A **financial interest** occurs where a Councillor / Committee Member, or a person with whom the Councillor / Committee Member is closely associated, has a direct or indirect financial interest in the matter. That is, the person stands to make a financial gain or loss from the decision, either now or at some time in the future.

An **indirect financial** interest includes a reference to a financial relationship between that person and another person who requires a Local Government decision in relation to the matter.





A person has a **proximity interest** in a matter if the matter concerns a proposed change to a planning scheme affecting land that adjoins the person's land; or a proposed change to the zoning or use of land that adjoins the person's land; or a proposed development (as defined in section 5.63(5)) of land that adjoins the person's land.

An **impartiality interest** means an interest that could, or could reasonably be perceived to, adversely affect the impartiality of the person having the interest and includes an interest arising from kinship, friendship or membership of an association.

| Item Name | ltem No. | Name | Type of Interest | Nature of Interest |
|---|-------------|----------------------|----------------------------------|--|
| LOCAL BUSINESS SUPPORT GRANT SCHEME APPLICATIONS | 5.1 | Cr C R Antonio | Impartiality | Some of the applicants are known to Cr Antonio |
| LOCAL BUSINESS SUPPORT GRANT SCHEME APPLICATIONS | 5.1 | Cr J E Williams | Impartiality | Some of the business owners applying for grants are well known to Cr Williams |
| LOCAL BUSINESS SUPPORT GRANT SCHEME APPLICATIONS | 5.1 | Cr A J Mencshelyi | Impartiality and Financial | Financial with respect to Quin's Gourmet Butchers (Cr Mencshelyi's wife supplies the business with products); Impartial with respect to Bakers Hill Pie Shop, Rural Supplies + Hardware and Northam Caravan Park, as the owners are known to Cr Mencshelyi |

4. CONFIRMATION OF MINUTES

4.1 COMMITTEE MEETING HELD 22 JUNE 2020

RECOMMENDATION

Minute No: LBSC.27

Moved: Cr Williams Seconded: Cr Mencshelyi

That the minutes of the Local Business Support Committee meeting held on 22 June 2020 be confirmed as a true and correct record of that meeting, with missing Councillors being marked as absent.

CARRIED 3/0





5. COMMITTEE REPORTS

Cr C R Antonio declared an impartiality interest in 5.1 – Local Business Support Grant Scheme Applications, as some of the applicants are known to him.

Cr J E Williams declared an impartiality interest in 5.1 – Local Business Support Grant Scheme Applications as some of the business owners applying for grants are well known to her.

Cr A J Mencshelyi declared an impartiality interest and a financial interest in 5.1 – Local Business Support Grant Scheme Applications as his wife supplies Quin's Gourmet Butchers with products, and the owners of the Bakers Hill Pie Shop, Rural Supplies + Hardware and Northam Caravan Park are well known to Cr Mencshelyi.

5.1 LOCAL BUSINESS SUPPORT GRANT SCHEME APPLICATIONS

| Address: | N/A |
|------------------------|--|
| Owner: | N/A |
| Applicant: | N/A |
| File Reference: | 1.1.9.16 |
| Reporting Officer: | Michelle Blackhurst, Community Development |
| | Officer |
| Responsible Officer: | Jason Whiteaker, Chief Executive Officer |
| Officer Declaration of | |
| Interest: | |
| Voting Requirement: | Simple Majority |
| Press release to be | No |
| issued: | |

BRIEF

For the committee to assess and make a determination on a grant application received as part of the Local Business Support Grant Scheme.

ATTACHMENTS

Applications have been provided as a separate confidential attachment to this agenda/minutes.

A. BACKGROUND / DETAILS

The Business Support Grant Scheme Guidelines guides the application process and evaluation of the Business Support Grants.





Applications opened on Monday, 27 April 2020 and will remain open until further notice.

The Shire of Northam has received twelve applications for assessment by the Committee. Two of these are resubmissions and a further two were incomplete and have been returned with a request for further information.

The following ten applications are being presented for assessment:

| Applicant | Funding stream | Project | Amount requested |
|---|---|---|---------------------|
| Application 21 Autopro Northam | Up to \$5,000 for increasing business opportunity and sustainability | Activity Book – collaborative business marketing project | \$5,000 |
| Application 22 Bakers Hill Rural Supplies & Hardware | Up to \$10,000 for capital works projects, including preparation for upcoming Council projects, (matching dollar-for- dollar) to adapt to changing conditions | Storage extension to existing building | \$10,000 |
| Application 23 Bakers Hill Pie Shop | Up to \$5,000 for increasing business opportunity and sustainability | Purchase a commercial dishwasher | \$5,000 |
| Application 24 Confetti and Co. | Up to \$2,000 for individual businesses or \$10,000 for multiple businesses working together for investing in online and e- commerce activities | Refresh current website and strategic planning | \$2,000 |
| Application 25 Dokta Daycare | Up to \$5,000 for increasing business opportunity and sustainability | Purchase of equipment to open day care to babies and toddlers | \$5,000 |
| Application 26 Eley Hooper Skin Care | Up to \$5,000 for increasing business opportunity and sustainability | Purchase of advanced training and equipment to grow skin care business | \$5,000 |
| Application 27 Fox and Hen Handmade Crafts | Up to \$2,000 for individual businesses or \$10,000 for multiple businesses | Website creation for online presence | \$1,862 |



| | working together for investing in online and e- commerce activities | | 4 5,000 |
|--|--|--|----------------|
| Application 28 In-Balance Fitness | Up to \$5,000 for increasing business opportunity and sustainability | Software upgrade to enable business diversification | \$5,000 |
| Application 29 Northam Caravan Park | Up to \$2,000 for individual businesses or \$10,000 for multiple businesses working together for investing in online and e- commerce activities | Refresh current website with new images and improve search engine optimism | \$2,000 |
| Application 30 Quin's Gourmet Butchers | Up to \$5,000 for increasing business opportunity and sustainability | Purchase of laptop to be used for instant messaging, accessing emails at the shop and staff training | \$1,500 |

B. CONSIDERATIONS

B.1 Strategic Community / Corporate Business Plan

Theme Area: Economic Growth.

- Outcome 1.1: The Shire of Northam is an attractive investment destination for a variety of economic sectors.
- Outcome 1.2: Local businesses are valued and supported by investors and residents within the Shire of Northam.

B.2 Financial / Resource Implications

Council has allocated a budget of \$250,000 to fund the Business Support Grant Scheme. The officer recommendation is to support \$9,000 in grant funding.

B.3 Legislative Compliance

N/A

B.4 Policy Implications

N/A

B.5 Stakeholder Engagement / Consultation

N/A

B.6 Risk Implications



| Risk Category | Description | Rating (likelihood x consequence) | Mitigation Action |
|-------------------------|-------------|---|-------------------|
| Financial | Nil. | | |
| Health & Safety | Nil. | | |
| Reputation | Nil. | | |
| Service Interruption | Nil. | | |
| Compliance | Nil. | | |
| Property | Nil. | | |
| Environment | Nil. | | |

C. OFFICER'S COMMENT

A summary of the applications with officer's comments is included as Confidential Attachment 5.1.1.

Application 21

| Applicant | Funding stream | Project | Amount requested |
|--------------------|---|--|---------------------|
| Autopro Northam | Up to \$5,000 for increasing business opportunity and sustainability | Activity Book – collaborative business marketing project | \$5,000 |

RECOMMENDATION

Minute No: LBSC.28

Moved: Cr Williams Seconded: Cr Mencshelyi

That the Local Business Support Committee <u>not</u> approve a grant of \$1,196 (excluding GST) to the business 'Autopro Northam' for printing costs involved with business activation project 'Activity Book', and that feedback will be provided to the applicant indicating that further details are required and business uptake quantified.

CARRIED 3/0



| Applicant | Funding stream | Project | Amount requested |
|---|---|--|---------------------|
| Bakers Hill Rural Supplies & Hardware | Up to \$10,000 for capital works projects, including preparation for upcoming Council projects, (matching dollar-for-dollar) to adapt to changing conditions | Storage extension to existing building | \$10,000 |

RECOMMENDATION

Minute No: LBSC.29

Moved: Cr Mencshelyi Seconded: Cr Williams

That the Local Business Support Committee approve a grant of \$10,000 (excluding GST) to the business 'Bakers Hill Rural Supplies & Hardware' for approximately 50% of the total project cost to develop storage extensions to existing business, on the condition that the building improvements are approved by the Shire of Northam prior to commencement.

CARRIED 3/0

Application 23

| Applicant | Funding stream | Project | Amount requested |
|-------------------------|---|-------------------------------------|---------------------|
| Bakers Hill Pie Shop | Up to \$5,000 for increasing business opportunity and sustainability | Purchase a commercial dishwasher | \$5,000 |

RECOMMENDATION

Minute No: LBSC.30

Moved: Cr Mencshelyi Seconded: Cr Williams

That the Local Business Support Committee approve a grant to the business 'Bakers Hill Pie Shop' for 50% of the total cost (up to \$4,410 (excluding GST)) being to purchase an industrial dishwasher.

CARRIED 3/0



| Applicant | Funding stream | Project | Amount requested |
|---------------------|---|---|---------------------|
| Confetti and Co. | Up to \$2,000 for individual businesses or \$10,000 for multiple businesses working together for investing in online and e-commerce activities | Refresh current website and strategic planning | \$2,000 |

RECOMMENDATION

Minute No: LBSC.31

Moved: Cr Mencshelyi Seconded: Cr Williams

That the Local Business Support Committee approve a grant to the business 'Confetti and Co.' for 50% of the total cost (up to \$1400 (excluding GST)) being to refresh current website and strategic planning.

CARRIED 3/0

Application 25

| Applicant | Funding stream | Project | Amount |
|-----------|---------------------|--------------------------|-----------|
| | | | requested |
| Dokta | Up to \$5,000 for | Purchase of equipment to | \$5,000 |
| Daycare | increasing business | open day care to babies | |
| | opportunity and | and toddlers | |
| | sustainability | | |

RECOMMENDATION

Minute No: LBSC.32

Moved: Cr Williams Seconded: Cr Mencshelyi

That the Local Business Support Committee approve a grant for the business 'Dokta Daycare and Vacation Care' up to \$2000 for primary furniture items associated directly with childcare (including change tables and cots).

CARRIED 3/0





| Applicant | Funding stream | Project | Amount requested |
|--------------------------|---|--|---------------------|
| Eley Hooper Skin Care | Up to \$5,000 for increasing business opportunity and sustainability | Purchase of advanced training and equipment to grow skin care business | \$5,000 |

RECOMMENDATION

Minute No: LBSC.33

Moved: Cr Mencshelyi Seconded: Cr Williams

That the Local Business Support Committee approve a grant to the business 'Eley Hooper Skin Care' for \$598 (excluding GST) to support training and 50% (up to \$2,000 excluding GST) to purchase specialist Dermalux machine.

CARRIED 3/0

Application 27

| Applicant | Funding stream | Project | Amount requested |
|-----------------------------------|---|---|---------------------|
| Fox and Hen Handmade Crafts | Up to \$2,000 for individual businesses or \$10,000 for multiple businesses working together for investing in online and e-commerce activities | Website creation for online presence | \$1,862 |

RECOMMENDATION

Minute No: LBSC.34

Moved: Cr Williams Seconded: Cr Mencshelyi

That the Local Business Support Committee approve a grant to the business 'Fox and Hen Handmade Crafts' of \$1,862 (excluding GST) for the development of a website.

CARRIED 3/0



| Applicant | Funding stream | Project | Amount requested |
|-----------------------|---|---|---------------------|
| In-Balance Fitness | Up to \$5,000 for increasing business opportunity and sustainability | Software upgrade to enable business diversification | \$5,000 |

RECOMMENDATION

Minute No: LBSC.35

Moved: Cr Williams Seconded: Cr Mencshelyi

That the Local Business Support Committee approve a grant to the business 'In-Balance Physiotherapy and Fitness' for \$5,000 (excluding GST) to purchase software needed to diversify business.

CARRIED 3/0

Application 29

| Applicant | Funding stream | Project | Amount requested |
|-------------------------|---|---|---------------------|
| Northam Caravan Park | Up to \$2,000 for individual businesses or \$10,000 for multiple businesses working together for investing in online and e-commerce activities | Refresh current website with new images and improve search engine optimism | \$2,000 |

RECOMMENDATION

Minute No: LBSC.36

Moved: Cr Williams Seconded: Cr Mencshelyi

That the Local Business Support Committee approve a grant to the business 'Northam Caravan Park' for \$1,250 (excluding GST) being 50% of the cost to redevelop their website and \$695 (excluding GST) for professional photography.

CARRIED 3/0



Cr Mencshelyi declared a financial interest in this item and left the room at 4.50pm.

Application 30

| Applicant | Funding stream | Project | Amount requested |
|-------------------------------|---|--|---------------------|
| Quin's Gourmet Butchers | Up to \$5,000 for increasing business opportunity and sustainability | Purchase of laptop to be used for instant messaging, accessing emails at the shop and staff training | \$1,500 |

RECOMMENDATION

Minute No: LBSC.37

Moved: Cr Williams Seconded: Cr Antonio

That the Local Business Support Committee approve a grant to the business 'Quin's Gourmet Butchers' for \$1,500 (excluding GST) to purchase a laptop for business.

CARRIED 2/0

Cr Mencshelyi entered the room at 4.52pm.

6. URGENT BUSINESS APPROVED BY DECISION

REQUEST TO CHANGE CONDITION

Application 17: Route 94 Bakers Hill requested a change to condition listed that procurement must be local for website development.

Request - I would like to request exemption from engaging a Web Designer within the Shire of Northam. The designer based in Northam has a specific target client base that our project falls outside, furthermore I think the timeline for delivery I am aiming at would be difficult for them to obtain. Other aspects of the project will be completed within the shire as previously outlined.

This has been discussed with Creative IQ and they have advised that they do not have an issue with this as they are not able to accept all requests to complete websites that are being received.



RECOMMENDATION/DECISION

Minute No: LBSC.38

Moved: Cr Williams Seconded: Cr Antonio

That the Local Business Support Committee approve an amendment to a grant condition imposed on the business 'Route 94 Bakers Hill' to now allow Website Development to be undertaken by a supplier outside of the Shire of Northam.

CARRIED 3/0

7. DATE OF NEXT MEETING

The next meeting will occur on 20 July 2020.

8. DECLARATION OF CLOSURE

The Shire President Cr Chris Antonio declared the meeting closed at 5.11pm.